Innovative Office Concepts and Workstyles

Results International Workstyle Research Program, Office Concept Monitor



Concept-international, Maastricht - Aachen Marcel Storms

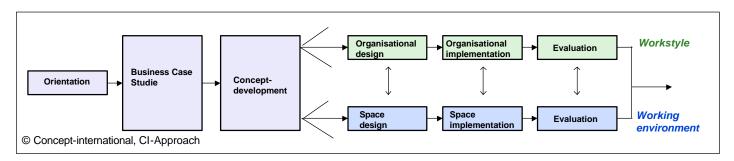


Concept-international

- Specialists in the development and introduction of new office concepts
- Integrated view of office concepts and workstyle
- Projects for medium sized companies and multinationals (Europe)

Bringing vision into practice

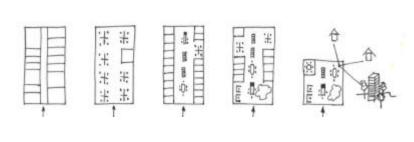
- Netherlands, Germany, Belgium, UK, US
- Government, Industry, Banking, ICT



Historical overview of office concepts

Up to 1993 Since 1995	only cellular offices, open plan offices combi offices in Scandinavia and Germany
Since 1993	first flexible office concepts in Scandinavia
Since 1996	flexible offices, Anglo-Saxon development
	flexible offices, European development
Since 1998	business clubs, working from home

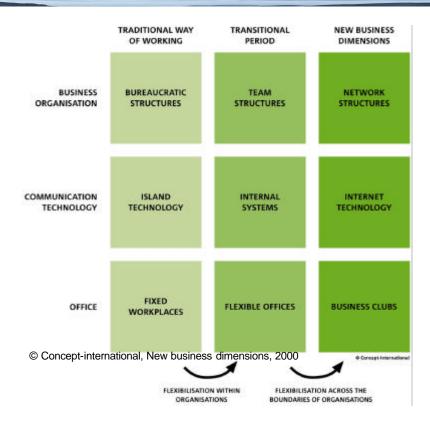
Sol, Ericsson, Digital IBM, Anderssen Interpolis, Finanz-IT The Vision Web





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Tendencies and challanges

From 1996: focus on cultural issues

From 2000: financial issues became more important due to the economic situation

Financial benefits are relatively countable.

Scientific proof of cultural benefits requires more in-depth studies.

Traditional space planning	Innovative space planning
 1000 Employees 1000 Workplaces Approx. 20 m² NFS /	 1000 Employees 750 Workplaces Approx. 15 m² NFS /
Workplace 5 20,000 m² NFS	Workplace \$11,250 m² NFS

TOTAL SYSTEM COSTS OVER 10 YEARS O					
FACILITIES	OPERATIONS	TECHNOLOGY	PEOPLE		
* * *	* * *	\$	*		
5%	4%	10%	82%		

Source: Bosti Associates, NY, 2003



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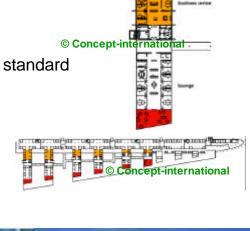
Example: Finanz-IT Hannover Berlin

IT company (part of the Sparkassen Concern)
Introduction Business Club concept in 1999

From 2002: mobile working, new work regulations, new ICT standard

Goals:

- Supporting an entrepreneurial culture
- Flexible cooperation, changing project teams
- Technology-based way of working
- Space efficiency and cost reduction





International Workstyle Research Program

Program aimed at the further development of a new profession.

Phase 1: Office Concept Monitor

Office Concept Monitor:

- Quantitative information about office concepts benchmark information

Qualitative information about office concepts management opinions

OCM is based on an international questionnaire in which 82 respondents participated:

- the respondents made an assessment for a population of 68,000 employees
- (the 82 companies together have 1,495,000 employees)

Surprising conclusions.

From early adopters to full break-through!

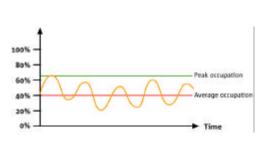


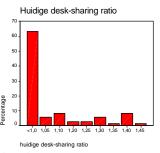
General conclusion

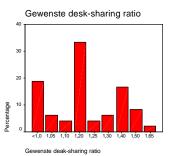
A positive attitude towards innovative office concepts is signalised, resulting from organisational and cultural benefits.

From 22% flexible workers up to 70% flexible offices!

- Currently 64% fixed workplaces, desired situation 19%;
 4 in 5 people would like to work in flexible concepts
- Currently 22% are working flexibly (with a desk-sharing ratio of 1.2 and higher)
- In the desired situation 70% will be working flexibly (sharing ratio 1.2 and higher)







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Gemiddelde gewenste ratio: 1.23

Why? Reasons for this change

Cultural issues

The positive attitude is mainly based on cultural issues:

+	cooperation within a team	69%
+	achieving the desired company culture	82%
+	creativity of employees	60%
+	motivation of employees	85%
+	corporate image	84%

Financial issues

Productivity: 71% expect a positive contribution

Cost reduction: 63% expect a positive impact on cost-efficiency



How? Conditions for implementation.

1. Culture:

- Top management as promoters and catalysts, 90%
- the implementation is a change process requiring professional support, 70%

2. Facts:

more homework from 15% to 21% (average)
more laptops from 23% to 33% (average)
more wireless phones from 24% to 42% (average)

• less paper from 5.7 metres to 4.5 metres (average)

3. Flexibility balance and teams:

- Average ratio 1.23 (relatively conservative, is definitely not over the top...)
- flexibility for employees combined with areas for teams



How? Conditions for implementation.

4. Environmental issues

- freedom to work in different places and at different times
- smaller floor surface per workplace, from average 13.5 m² NVO to 12.7 m² NVO
- living, dynamic_and transparent environment
- "club feeling"

5. Archiving & digitalisation

- neutral impact on process efficiency
- do we know the benefits of a new knowledge infrastructure?
- in general only small changes between the current and the desired situation
- one in three companies will use less than 2 metres of shelf space for each employee



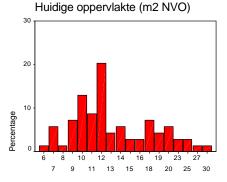
Benchmark. Quantitative aspects

Space usage:

- Definition of NVO
- Average from 13.5 m² NVO to 12.7 m² NVO / workplace
- Less higher space usage (higher then 15 m2)

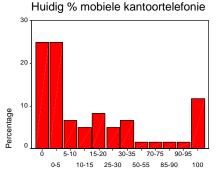
Mobile office telephony:

- Increasing average from 24% to 42%
- In the desired situation
 24% of companies want
 a full-scale implementation
 of wireless telephony



Huidige oppervlakte (m2 NVO)

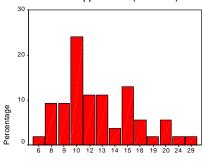
Huidige gemiddelde oppervlakte 13,5 m2 NVO



Huidig % dect-gerbuikers

Huidig gemiddeld % mobiele telefonie: 24%

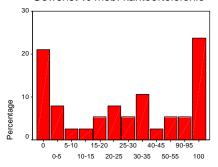
Gewenste oppervlakte (m2 NVO)



Gewenste oppervlakte (m2 NVO)

Gewenste gemiddelde opp. 12,6 m2 NVO

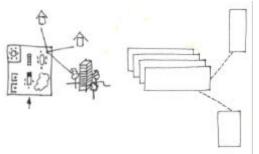
Gewenst % mob. kantoortelefonie



Gewenst % dect-gebruikers

Gewenst gemiddeld % mobiele kantoortelefonie: 42%

Evaluation Sun Netherlands, Network of Places



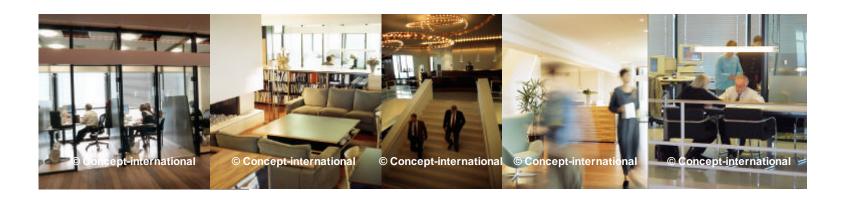
- work from Home, 50% more effective
- savings travel- and commutingtime,60% back to company

Statement	I agree	Neutral	I do not agree
I have perceived the change to the new work environment as positive	84%	10%	6%
Before the move I was well informed about the new concept	94%	3%	3%
I am already used to working in the Network of Places concept	85%	10%	5%
I can now make more efficient use of my time	44%	34%	22%
The work atmosphere has improved	40%	46%	14%
Our image towards customers is positive	90%	10%	9%



Evaluation NS Vastgoed Utrecht

- + Image, spin-off to customers
- + communication (corporate level)
- + teamwork and flexible cooperation
- + teamarea's
- + flexible working hours
- ! desk sharing ratio



Contact / Information

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Roles and Responsibilities

- Strategic and Feasability Studies, Business Case Studies, Work Proces Analysis
- Concept development (integral approach: locations, buildingstructures, office lay-out, information management, achiving, ICT, workstyle, work from home, functional specifications)
- Organisational development (new workstyles, change management, communication strategies)
- Monitoring technical implementation processes

Examples op supporting Tools

Second Opinion, Workshops, Seminars, Occupancy Measurements, Strategic Studies, Management training, Lay-out development.

CI-university

Research projects (e.g. Office Concept Monitor), Seminars, Study Tours, Publications.

Recent references Europe

Sun Microsystems Amersfoort, Stadsschouwburg Eindhoven, Trespa International Weert, Océ Nederland Den Bosch, Gemeente Sittard-Geleen, FinanzIT Hannover, FinanzIT Berlin, Zumtobel Staff Dornbirn, Deutsche Bank London-Frankfurt, Sun Microsystems Palo Alto, Raiffeisenbank Informationszentrum RIZ/IT Vienna, Nordliche Landesbank Hannover, Volkswagen - Wolfsburg AG Wolfsburg